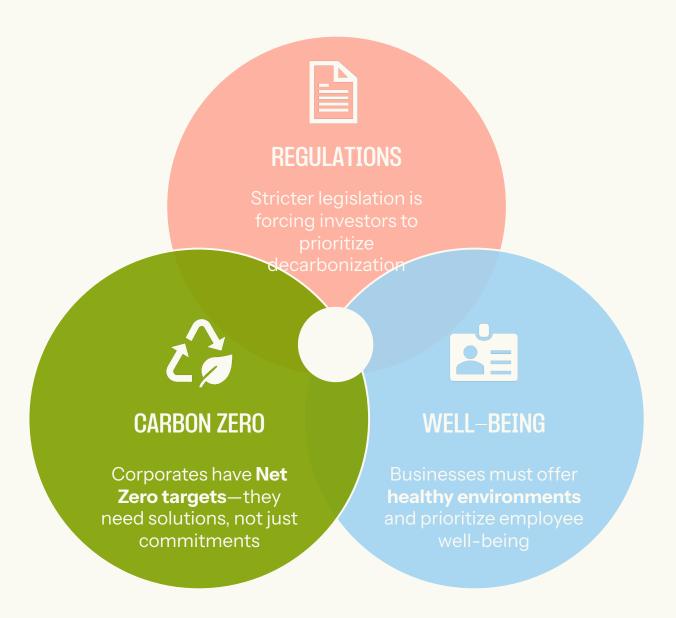






## Real Estate is Under Pressure





# The hierarchy of needs in energy management

SUPER-VISORY CONTROL

**AUDITS & RETROFITS** 

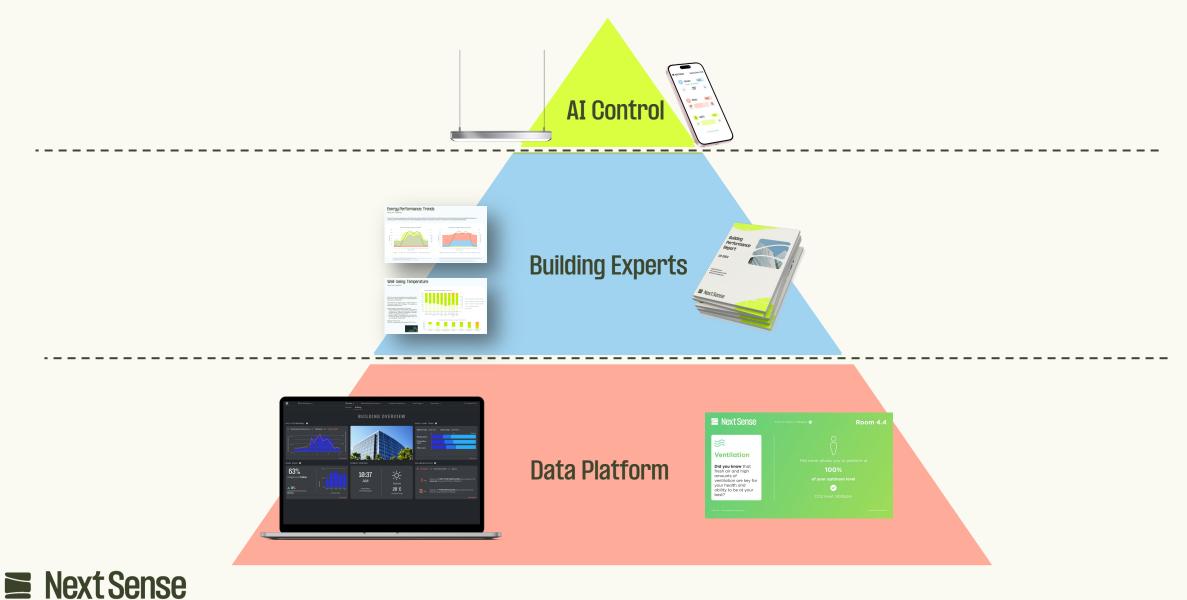
**DIAGNOSTICS & FAULT DETECTION** 

**ESG REPORTING & DATA ANALYTICS** 

UTILITY BILLS, ACCOUNTING, & CARBON COUNTING



# A Complete Solution for Smarter Buildings



## Mastering The Pyramid: A Customer's Journey



#### THE CHALLENGE

- Disjointed, incomplete building performance data
- No centralized view on consumption
- Unclear where to start for strategic investments



#### THE SOLUTION

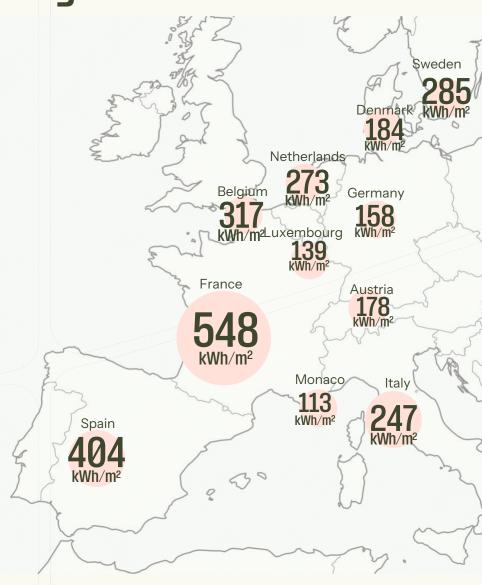
- Centralized data monitoring & insights
- Portfolio-wide prioritization strategy
- Asset-specific actions & improvements



#### THE IMPACT

- 150+ properties onboarded across Europe
- Key assets for strategic improvements identified
- Uncovered 24% energy reduction potential
- 1262 MWh annual savings from a single ECM





### Helping leading companies decarbonize and optimize their assets



**Microsoft** Bucharest

Monitoring 19.510 m<sup>2</sup>



**Microsoft** Sydney

Monitoring 13.631 m<sup>2</sup>



EDGE Hafencity Hamburg

PIMCO

Monitoring 2.400 m<sup>2</sup>



**EDGE Elbside**Berlin

Vattenfall | HMG

Monitoring 22.168 m<sup>2</sup>



**EDGE Eastside**Berlin

PIMCO | Amazon

Monitoring 64.900 m<sup>2</sup>



**EDGE Suedkreuz**Berlin

Vattenfall | Colcap

Monitoring 22.000 m<sup>2</sup>



Fidia 1 Milan

Ardian

Monitoring



**Torre Chamartin** Madrid

Merlin

Monitoring 1000m<sup>2</sup>



**Zalando** Berlin

Monitoring 1.960 m<sup>2</sup>



Air offices Rotterdam

Schroders | Angelo Gordon

Monitoring & Control 23,400 m<sup>2</sup>



ABN Amro Coolsingel Rotterdam

Provast | AXA

Monitoring & Control 27.000 m<sup>2</sup>



Kauwgomballen fabriek Amsterdam

Timeless | NEOO

Monitoring & Control 7 500 m<sup>2</sup>















# "We transform scattered data into strategic roadmaps for smarter building investments"

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